
Wholesale Loan Services

Moments of Truth Award nomination

Clint Williams

Nominated by: Jennifer Cox, Tim Higgins, and Landon Hayes

For exhibiting **results focused, execution focused, collaborative, and customer centric** principles

Jennifer: Clint has been instrumental in assisting me during my time as a new analyst. He is always available to ask questions. With his help, I have learned details of the spreading process to better serve the front offices. He has sacrificed his time in order to ensure my success. I am very grateful to have him as a mentor.

Tim: Clint is always engaged in working on behalf of our LOB ensuring financial statements are spread in a timely manner, compliance certificates are reviewed, and covenant tracking is correct. He will contact if there is an issue with the financials or spreads prior to finalizing to discuss options with the RM or analyst to ensure the spreads or compliance check are correct and presented in a manner acceptable to us. Clint also reviews the work of other analysts prior to it being sent to us to make sure it is correct.

Landon: Clint goes above and beyond to help our group out. He is willing to stay late to get us the information we need. Our group has a lot of confidence in his work.

Charlotte
First quarter 2016

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Together we'll go far



Doing the right thing • Customer centric • Results focused • Execution focused • Team member advocacy • Collaborative

Wholesale Loan Services



Moments of Truth Award nomination Clint Williams

Nominated by: Amanda Furry, Michael Pace, Heidi Hawkins, and Julie Bell

For exhibiting **customer centric, collaborative, execution focused, and doing the right thing** principles

Amanda: Clint is knowledgeable, detail oriented, and frequently alerts us we he sees an unusual or abnormal pattern in the company's financials. This has led us to have many meaningful discussions with the company to help us better understand their business. I know I speak for the whole group when I say that we are able to rest easy knowing the spreads are done correctly and efficiently when completed by Clint. He is considered integral part of our analytical team.

Michael: Clint is very responsive to all our requests. He is proactive on seeking out what is in the pipeline if we have any special needs coming up.

Heidi: Clint takes extremely good care of his customers - the RCBO. He strives to complete his work quickly, but accurately. If he notices a discrepancy in the spreads or compliance, he is always sure to bring it to the office's attention, rather than simply emailing out the completed work. He collaborates well with the financial analysts and credit analysts he works with and takes great pride in his work. We appreciate his diligence and hard work, especially because our food and agriculture credits are not always straight forward or simple to understand. Clint is a valuable team member and we appreciate everything he does for our team. Thanks, Clint! You are very deserving of this award!

Julie: Clint always goes above and beyond to get us timely and accurate spreads. He's in tune with our customers so he's able to catch abnormal items and bring them to our attention allowing us to get answers from the customer when necessary. Great job, Clint! We really appreciate the work you do for us!!

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Charlotte
First quarter 2016

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Moments of Truth Award nomination

Leonard Williams

Nominated by: Belma Porobic

For exhibiting **results focused and collaborative** principles

Clint is one of my greatest allies in my day-to-day job with Food & Ag. He has always been a tremendous help when it comes to getting time sensitive items back as quickly as possible. Clint goes the extra mile in understanding our borrowers and working with us when there is confusion among compliance-related issues. He asks great questions, and is a great help to all members of our team. We enjoy working with Clint and are very thankful to him for his continued support.



Charlotte
Third Quarter 2016



Doing the right thing • Customer centric • Results focused • Execution focused • Team member advocacy • Collaborative